

Sales Representative

Are you one of the best Sales Reps in your company? Do you feel you could be better compensated for your efforts? Are you looking for that right opportunity to take your career into unlimited earnings potential? If so, apply now!

Employco USA, based in Westmont, IL, is looking for hard working Sales Reps to take our company to the next level. Our business is growing and we are looking to expand our sales team. We provide comprehensive Human Resource and employee related insurance / benefit solutions to small and mid-sized companies.

Sales Rep Job Description

- Developing new business
- Prospecting to small business owners
- Building a pipeline of C-levels that have 10-99 employees
- Growing and managing client relationships
- Selling outsourced HR services including- payroll, benefits management and risk management

Sales Rep Requirements:

- 2+ years of sales experience
- Previous experience selling to C-level executives a plus
- Ability to prospect including- cold calling, canvassing and networking
- Excellent communication skills (written and oral)
- Hard working, diligent and able to manage relationships from the lead to close status
- Desire a stable, team environment with upward mobility in responsibilities, authority and significant income potential.

Sales Rep Benefits:

- Competitive salary
- Medical, Dental, Vision and Life Insurance
- 401(k) retirement plan
- Short and long term disability
- Paid sick days, holidays and vacation days
- Comprehensive training

If you think you have the experience, work ethic and stamina to work with the best, apply now or send your resume to jdriscoll@employco.com.

We are an Equal Opportunity Employer